



RONALD T. LO RUSSO

PRESIDENT | AGENCY CONSULTING GROUP

Mr. Lo Russo is leading the firm's Agency Consulting Group, serving as President. Ron's leadership experience and background in agency leasing helps drive new business opportunities by creating and executing strategies for leasing campaigns. Together with 12 professionals, the Agency Consulting Group actively promote and deliver best-in-class practices of the department to landlords in New York City.

Formerly the President of NY Tri-State Region, Ron was a key member of Cushman & Wakefield's executive management team in the U.S. and reported directly to the CEO of the Americas. He was also a member of the firm's Global Operating Committee. His focus was on driving growth throughout the New York Tri-state Region and oversaw all facets of operations and performance of fifteen regional offices throughout New York, New Jersey and Connecticut.

Among Mr. Lo Russo's key accomplishments as President of the Tri-State is the launch and development of a regional training and rotational program for aspiring commercial real estate professionals, "PREP" (Professional Real Estate Program), the strategic acquisition of Massey Knakal Realty and integration of team from Eastdil which has strengthened the firm's competitive advantage throughout the region particularly in Capital Markets.

An attorney by trade, Mr. Lo Russo has structured complex lease and acquisition transactions throughout Manhattan.

Prior to joining Cushman & Wakefield, Mr. Lo Russo spent sixteen years with Vornado Realty Trust—seven of these as Vice President of Leasing for their New York Office Division—where he oversaw a portfolio of commercial real estate transactions totaling more than 6.5 million-square-feet.

Mr. Lo Russo is a graduate of the Stern School of Business; holds a JD from New York Law School and is licensed to practice law in New York and New Jersey. He is Chairman Emeritus of the Young Men's/Women's Real Estate Association. He also serves on the Boards of Boy Scouts of New York and Tomorrow's Hope, a Trustee of the Citizens Budget Commission, New York and is a member of Partnership for New York City. Originally from Bergen County, New Jersey, Mr. Lo Russo now resides in Long Island with his wife and three children.