

Arthur J. Mirante, II

Principal and Tri – State President

Arthur J. Mirante II joined Avison Young in 2012 as a Principal and Tri-State President, based in the firm's New York City office. One of the most accomplished and respected professionals in the commercial real estate industry, Mirante serves as a member of Avison Young's Executive Operating Committee, and is responsible for business development, growing revenue and building strategic industry relationships to establish Avison Young's position in the Tri-State regional marketplace. Prior to joining Avison Young, Mirante worked at Cushman & Wakefield for more than 40 years, where he most recently served as President of Global Client Development for seven years. Prior to that, he served as the firm's CEO for 20 years. During Mirante's tenure as CEO, Cushman & Wakefield's revenues increased from \$100 million to \$1 billion and the firm expanded from 60 U.S. offices to 173 offices, including 100 outside the country. Mirante also significantly expanded the firm's capabilities into Advisory and Corporate Services, and diversified its financial services expertise to include the multi-family sector. In the role of President of Global Client Development at Cushman & Wakefield, Mirante focused on expanding existing client relationships and developing new systems in an effort to continuously improve client relations and service. Throughout his career, Mirante has participated in some of the New York market's largest and most complex transactions, including the sale of the World Trade Center, the headquarters relocations of MasterCard International and The Guardian Life Insurance Company, the record \$1.72 billion sale of 200 Park Avenue for Metropolitan Life in 2005, and the record \$1.8 billion acquisition of 666 Fifth Avenue in 2007.